

Pillar III Disclosures under Basel III

For the year ended 31st March 2015



For the year ended 31st March 2015 – made along with information available with the annual financial statements

Background

Punjab National Bank (International) Limited ('PNBIL' or the 'Company' or the 'Bank') is a UK incorporated subsidiary of Punjab National Bank – India, is authorized by the Prudential Regulation Authority (PRA) and regulated by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority (PRA). With effect from 01.01.2014, PNBIL has adopted the guidelines issued under the Capital Requirement Regulations and the Capital Requirement Directives (collectively known as CRD IV) under the Basel III regime.

Media and Location

The report will be published on the PNBIL corporate website (www.pnbint.com) as part of the Annual Report.

Verification

The Pillar 3 Disclosures have been prepared for explaining the basis on which the Bank has prepared and disclosed certain capital requirements and information about the management of certain risks. The disclosure is intended to convey Bank's risk profile comprehensively to market participants. These disclosures do not constitute any form of financial statement and must not be relied upon in making any judgment on the Bank.

Some of the information required to be declared as part of Pillar III disclosures, in particularly the risk management objective and policies, is discussed in various notes to the financial statements, and in Directors and Strategic Report in the annual accounts. Annual report containing the financial statements is being published simultaneously on the website of the Bank and will also be filed with the Registrar of Companies. This report should be read in conjunction with the annual report and financial statements for completeness of the required disclosures.

Scope of Application:

The Pillar 3 disclosures have been prepared for PNBIL in accordance with its own Disclosure Policy, as approved by the Board, and as per the rules laid out in the PRA handbook BIPRU Chapter 11.

PNBIL is a full CRD firm and its accounting and disclosures are on solo basis. There is no subsidiary/ joint venture of the firm that is required to be consolidated for accounting or prudential purposes. Its parent, Punjab National Bank, however, has to consolidate financial statements, capital adequacy and other information required for accounting, prudential and market disclosure purposes, and reports the same to its regulators and market participants on consolidated basis.



1. Capital Resources:

The details of the capital base of PNBIL as on 31st March 2015 are as follows:

| | | \$000 |
|--------|---|--------------|
| Tier I | Equity Capital | 149,630.63 |
| | Reserve and Surplus | 31743.88 |
| | Fair Value Reserve | 1751.31 |
| | Less: Intangible Assets | (136.57) |
| | Less: DTA | Nil |
| | Total Core Tier I Capital Before Material Holding | 182,989.25 |
| | Less Material Holding | Nil |
| | Total Core Tier I Capital | 182,989.25 |
| | Additional Tier I Capital | Nil |
| | Total Regulatory Tier I Capital | 182,989.25 |
| Tier | Perpetual Tier II Capital | 25,000.00 |
| | Dated Tier II Capital | 65,000.00 |
| | Collective Impairment Provision | 6,900.00 |
| | Less Amortization of Dated Tier II capital maturing within five years | (5010.95) |
| | Less Material Holding | (0.00) |
| | Total Tier II Capital | 91,889.05 |
| | Total Capital | 274,878.29 |
| | Risk Weighted Assets | 1,764,264.62 |
| | Tier I Ratio | 10.37% |
| | Tier II Ratio | 5.21% |
| | Total Capital to Risk Adequacy Ratio (CRAR) | 15.58% |

2. Capital Adequacy

(a) Approach to assessing the adequacy of capital to support current and future activities

Capital requirements are calculated on weekly basis, and it is ensured on ongoing basis that available capital is not short of requirement. Well before start of each financial year, based on projections of business growth, requirement of capital is assessed and presented to Board. Request is sent to the Parent, who, after obtaining permission from RBI, allows



release of capital in phases as per requirement. Further, the bank also explores the possibility of raising capital from the UK market.

In UK, till 31.12.2013, Basel II norms were applicable. Basel III norms (CRD IV) have been made applicable from 01 January 2014.

The Bank determines its Pillar I regulatory capital requirement based on the following approaches:

- Credit Risk Standardized Approach.
- Operational Risk Basic Indicator Approach.
- Market Risk Standardized Approach.

Besides, capital requirement on the following is also included in Pillar I requirements:

- For counterparty credit risk: under mark to market method.
- For credit valuation adjustment risk: under standardized method.
- For settlement/ delivery risk: under price difference method.

In line with the regulatory requirements of PRA, Bank periodically reviews its existing Internal Capital Adequacy Assessment Process (ICAAP), which is used to estimate the capital requirement in line with the risk appetite of the Bank. The ICAAP is approved by the Board of Directors.

Risk Management Objectives and Policies have been included in the financial statements at note 33.

(b) Capital Requirement under Pillar I

Requirement of capital under Pillar I, under CRR as on 31 March 2015, has been assessed as below:

Amt. in \$000

| | RWA (Before SME Benefit) | SME BENEFIT* | RWA After SME Benefit | Capital Required @ 8% under Pillar I |
|--|-----------------------------------|-----------------|-----------------------------|--|
| Credit Risk - Balance Sheet Assets | 1,553,175 | 5,039 | 1,548,136 | 123,851 |
| Credit Risk - Off Balance Sheet Assets | 8,191 | 142 | 8049 | 644 |
| CCR For Interest Rate Swaps | 1396 | 0 | 1396 | 112 |
| CCR For Forex Swaps | 294 | 0 | 294 | 24 |
| CCR For Repo Transaction | 0 | 0 | 0 | 0 |
| Credit Valuation Adjustment | 1706 | 0 | 1706 | 136 |
| Total Credit Risk | 1,564,762 | 5181 | 1,559,581 | 124,766 |



| Capital Requirement | 1,769,445 | 5,181 | 1,764,265 | 141,141 |
|------------------------------------|-----------|-------|-----------|---------|
| | | | | |
| Operational Risk | 81,669 | 0 | 81,669 | 6,534 |
| - Court marries tries. | 120,011 | | 120,011 | 0,011 |
| Total Market Risk | 123,014 | 0 | 123,014 | 9,841 |
| Interest Rate Swap | | | | |
| Market Risk - Interest Rate PRR On | 47,992 | 0 | 47,992 | 3,839 |
| Trading Book | | | | |
| Market Risk - Interest Rate PRR On | 45,657 | 0 | 45,657 | 3,653 |
| Market Risk - Forex PRR | 29,366 | 0 | 29,366 | 2,349 |

Capital relief availed on SMEs as at 31.03.2015 is of \$441.48 thousand at 8% of RWA.

(c) Capital Requirement under Pillar II

Bank has also identified certain Risks under Pillar 2 and provided Capital for the same. Bank does not anticipate any requirement of additional capital under Business Risk, Strategic Risk, Legal Risk and Compliance Risk. Insurance Risk, Securitization Risk and Pension Obligation Risk are not applicable to the Bank. Based on existing business model of the Bank, additional capital requirement for applicable risks under Pillar II has been assessed as below:

| SI no | Risk | Details of calculation of capital requirement | Capital required – Amt. in \$000 |
|-------|------------------|---|--|
| 1 | Interest Rate | Capital requirement identified based on the | 3,365 |
| | Risk in Banking | Interest Rate Gaps in the Banking Book and | |
| | Books | testing these gaps against 2% movement in interest rates. | |
| 2 | Credit | Whenever non-Bank individual or group exposure | NIL |
| | Concentration | exceeds 20% of LECB, additional capital of 10% | |
| | Risk- Counter | of pillar I capital to be provided- (31/03/2015 - no | |
| | party | such cases). | |
| 3 | Credit | Bank follows Herfindahl Hirschman Index (HHI) to | Nil |
| | Concentration | identify concentration of Industry exposure and | |
| | Risk -Industrial | has not assigned additional capital due to non- | |
| | Exposure | existence of concentration. | |
| 4 | Credit | Largest country risk exposure is to India, Bank | 12,477 |
| | Concentration - | has decided to provide additional 10% of 8% of | |
| | Country | capital on credit risk to mitigate this risk. | |
| | exposure | | |
| 5 | System Risk | This is calculated based on total IT costs incurred | 622 |
| | | in the last three years-5% of such costs is | |
| | | provided by way of additional Capital. | |



| 6 | Residual Risk | Risk in realizing the security obtained for loans- | 5,547 |
|-------|-------------------|--|--------|
| | | Capital provided at 0.50% of Individual and Non- | |
| | | Bank Corporate Loans secured by collaterals | |
| | | other than Fixed Deposits. | |
| 7 | Liquidity Risk | Based on negative mismatch beyond prescribed | Nil |
| | | limit – nil identified as at 31 March 2015. | |
| 8 | Key Personnel | 150% of one year salary of Key personnel | 561 |
| | Risk | recruited locally. | |
| 9 | Reputational | Calculated at 5% of the gross income – average | 2,178 |
| | Risk | for last three years | |
| | | | |
| Total | capital requireme | nt for Pillar 2 Risks. | 24,750 |

d) Total Capital Requirement under Pillar I and Pillar II

The total Capital requirement is arrived at as follows-

(Amt. in thousands of USD)

| | Pillar 1 | Capital under CRR | Requirement | 141,141 |
|------------------------------------|----------|----------------------|------------------------|---------|
| Capital required | Pillar 2 | Capital under Pillar | Requirement 2 Risks | 24,750 |
| | Total | Total Capita | I Requirement | 165,891 |
| Available Capital as on 31.03.2015 | | | | 274,878 |

The Bank recognizes that providing for capital is not the sole mitigation of risks it faces. The Bank has thus put in place robust Risk Management Policies and monitoring systems and procedures with laid down terms of reference for the various committees overseeing the risk areas. Details may be found in our annual accounts, copy of which is available on the website of the Bank i.e. www.pnbint.com.

(e) Leverage ratio, based on non-risk weighted assets, as on 31 March 2015 is as below:

| Amt. in USD Million | 31.01.2015 | 28.02.2015 | 31.03.2015 | |
|--|---------------|---------------|---------------|--|
| Item | LR Exposure : | LR Exposure : | LR Exposure: | |
| | Month-1-value | Month-2-value | Month-3-value | |
| Derivatives: Market value | 4.07 | 2.04 | 2.26 | |
| Derivatives: Add-on Mark-to-Market Method | 6.29 | 6.91 | 7.01 | |
| Undrawn credit facilities, which may be cancelled unconditionally at any time without notice | 100.53 | 101.97 | 92.77 | |
| Medium/low risk trade related off- balance sheet items | 74.44 | 49.13 | 46.01 | |



| Medium risk trade related off-balance sheet items and officially supported export finance related off-balance sheet items | 5.34 | 4.7 | 1 4.27 | | | |
|--|----------------------|---------|------------|--|--|--|
| Other off-balance sheet items | 4.67 | 4.8 | 1 2.83 | | | |
| Other assets | 1,869.03 | 1,904.5 | 0 1,907.01 | | | |
| Tier 1 capital - fully phased-in definition | 176.61 | 176.6 | 9 190.88 | | | |
| Regulatory adjustments - Tier 1 | (0.25) | (0.2 | (0.14) | | | |
| Leverage Ratio -using a fully phased-in definition of Tier 1 | 8.56% | 8.529 | 9.26% | | | |
| Leverage ratio calculated as the simple arithmetic mean of the monthly leverage ratio over a quarter | | | | | | |
| Leverage Ratio -using a fully phased-in o | definition of Tier 1 | | 8.78% | | | |

In terms of CRR, minimum leverage ratio required is 3.00%.

(f) Net Stable Funding Ratio of the Bank is as below:

| Stable Funding Available: | \$ Million | | \$ Million |
|---|---------------|-----------|-------------------|
| Component | Amount | Weighting | Stable Funding |
| Non-dated capital (including perpetual Tier II capital) | 220.32 | 100% | 220.32 |
| Type A wholesale fixed residual maturity > 1 year | 207.54 | 100% | 207.54 |
| LE Type B wholesale fixed residual maturity > 1 year | 42.79 | 100% | 42.79 |
| SME wholesale fixed residual maturity > 1 year | 31.19 | 100% | 31.19 |
| Retail deposits fixed residual maturity > 1 year | 308.32 | 100% | 308.32 |
| Non-financial corporates Type A and Type B | 317.29 | 50% | 158.65 |
| SME wholesale open and residual maturity <= 1 year | 149.85 | 85% | 127.37 |
| Retail Type A open and fixed residual maturity <= 1 year | 286.73 | 80% | 229.39 |
| Retail Type B open and fixed residual maturity < = 1 year | 142.81 | 90% | 128.53 |
| Type A wholesale Funding residual maturity < 1 year | 129.38 | 0% | 0 |
| Total Liabilities / Stable Funding | 1,836.27 | | 1454.13 |
| | | | |



| Stable Funding Required: | | | |
|---|---------|-----------|-------------|
| Component | Amount | Weighting | Requirement |
| Cash and Balance with BOE | 134.18 | 0% | 0 |
| All security holdings maturing <= 1 year | 4.1 | 0% | 0 |
| -Outright and reverse inflows | | | |
| Unsecured wholesale loans residual maturity <= 1 | 234.42 | 0% | 0 |
| year | | | |
| Liquidity Buffer Assets and other government | 81.16 | 5% | 4.05 |
| bonds with residual maturity > 1 year minus | | | |
| collateral upgrades and client collateral | | | |
| Retail Loans with residual maturity < 1 year | 36.94 | 85% | 31.40 |
| Loans to all enterprises with residual maturity < 1 | 543.82 | 50% | 271.93 |
| year | | | |
| All other assets loans | 706.12 | 100% | 706.12 |
| All other assets securities | 139.48 | 100% | 139.48 |
| Asset imbalance arising from sundry items and | -46.59 | 100% | -46.59 |
| derivatives | | | |
| Total Assets | 1833.66 | | |
| Off-balance sheet commitments | 145.89 | 5% | 7.29 |
| | | | |
| Total Requirement | | | 1,113.68 |
| Net Stable Funding Ratio | | | 131% |

(g) Disclosure on Asset Encumbrance is as below:

| | Asset encumbrance: Encumbrance overview - Assets | | | | | | | | | | |
|-------------------------------------|--|--|---|---|---|---|-----------------------------------|---|--|--|--|
| | Carrying amount of encumbered assets | | | Carrying amount of unencumbered assets | | | Fair value of unencumbered assets | | | | |
| | Amount | of which: issued by other entities of the group | of which: central bank's eligible | Amount | of which: issued by other entities of the group | of which: central bank's eligible | Amount | of which: central bank's eligible | | | |
| Item | | - | | | | | | | | | |
| Assets of the reporting institution | 2.61 | - | | 1,902.69 | 4.06 | 81.67 | 199.19 | 81.17 | | | |
| Loans on demand | 1 | 1 | 1 | 159.43 | 4.06 | - | - | - | | | |
| Equity instruments | - | - | - | - | - | - | - | - | | | |
| Debt securities | - | - | - | 203.99 | - | 81.67 | 199.19 | 81.17 | | | |



| of which: covered bonds | - | - | - | - | - | - | - | - |
|--|--------|---|---|----------|---|-------|-------|-------|
| | | | | | | | | |
| of which: | | | | | | | | |
| asset-backed | - | - | - | - | - | - | - | - |
| securities | | | | | | | | |
| of which: | | | | | | | | |
| issued by | | | | 81.67 | | 81.67 | 81.17 | 81.17 |
| general | _ | _ | - | 81.07 | - | 01.07 | 01.17 | 01.17 |
| governments | | | | | | | | |
| of which: | | | | | | | | |
| issued by | | | | | | | | |
| financial | - | - | - | 67.40 | - | - | 64.11 | - |
| corporations | | | | | | | | |
| of which: | | | | | | | | |
| issued by non- | | | | | | | | |
| financial | - | - | - | 54.93 | - | - | 53.92 | - |
| corporations | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | | | | 4.540.00 | | | | |
| | - | - | - | 1,519.00 | - | - | - | - |
| | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | |
| | - | - | - | - | - | - | - | - |
| loans | | | | | | | | |
| Other assets | 2.61 | - | - | 20.27 | - | - | - | - |
| Loans and advances other than loans on demand of which: mortgage loans | - 2.61 | - | - | 1,519.00 | - | - | - | |

3. Credit Risk: General Disclosures

(a) Qualitative Disclosures

Past due but not impaired loans

Loans that are 'past due but not impaired' are those for which contractual interest or principal payments are past due but the Bank believes that impairment is not appropriate on the basis of the level of security or collateral available and/or the stage of collection of amounts owed to the Bank. The amounts disclosed exclude assets measured at fair value through profit or loss.

Renegotiated and forborne loans

Loans that are renegotiated primarily to grant extended tenor to a customer who is facing some difficulties but who Banks believes is not impaired are known as 'other renegotiated loans'. Loans that are renegotiated on terms that are not consistent with those readily available in the market and/ or where Bank has granted a concession compared to the original terms of the loans, are considered to be subject to forbearance strategies and are known as 'forborne loans'. Forbearance strategies assist customers who are temporarily in financial distress and are unable to meet their original contractual repayment terms.



Forbearance can be initiated by the customer, the bank or a third party and includes debt restructuring, such as a new repayment schedule, payment deferrals, tenor extensions and interest only payments.

Once a loan is subject to forbearance or is renegotiated, the loan continues to be reported as such, until the loan matures or is otherwise derecognized.

Individually impaired loans

The Bank regards a loan and advance as impaired if there is objective evidence that a loss event has occurred since initial recognition and the loss event has an impact on future estimated cash flows from the asset.

Doubtful and Loss category

Loans under the doubtful category are those where there is an unlikeliness of collection of principal and/or interest sums due over time other than through sale of collateral or enforcement of security. Loans under loss category are those with probable or actual failure to collect sums even through the sale of business or collateral.

Determination of Specific Impairment Provisions:

i) Assets carried at amortised cost

If there is objective evidence that an impairment loss on loans and receivables or held-to-maturity investments carried at amortised cost has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the asset's original effective rate. If in a subsequent period, the amount of an impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment was recognised, the previously recognised impairment loss is reversed to the extent that it is now excessive by reducing the loan impairment allowance account. The amount of any reversal is recognised in the statement of profit or loss.

ii) Available for Sale Assets

The Bank assesses at each Balance Sheet date whether there is objective evidence that an available for sale asset is impaired. Objective evidence that a financial asset is impaired includes observable data that come to the attention of the Bank such as a significant change in price in excess of 20 percent or prolonged decline over nine months; and due to deterioration of credit ratings which has an impact on the Bank's estimated future cash flows of the financial assets.

If an impairment loss has been incurred, the cumulative loss (measured as a difference between the original cost and the fair value) less any impairment loss on that asset



previously recognised, is removed from equity and recognised in the statement of profit or loss. If, in a subsequent period, the fair value of a debt instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised, the impairment loss is reversed through the statement of profit or loss.

Internal Ratings

The Bank has developed internal rating models in co-ordination with the Risk Management Division of Parent Bank. All non-bank credit counterparties (except those secured by deposits with Bank/ Parent and those with loans up to £100,000) are rated on these models. Scoring is given on various financial and non-financial parameters. Rating is allocated based on overall score on the financial strength, creditworthiness and repayment capacity of the borrower. The bank has also got the models reviewed based on the data, past experiences etc.

Internal ratings are used while taking credit decisions. However, these ratings are not used for determining the risk weight for arriving at capital requirements. All exposures which are not rated by external approved rating agencies are treated as unrated, even though they may be rated internally for credit decision.

On request of the party, rating decisions are informed to SMEs and other corporate applicants for loans, also providing the rationale for such rating if asked.

Credit Risk Management Policy

Credit risk is defined as potential financial loss on account of delay or denial of repayment of principal or interest with respect to a credit facility extended by the Bank, both fund and nonfund based. Credit risk can also arise on account of downgrading of counterparties to whom credit facilities are extended or whose credit instruments the Bank may be holding, causing the value of those assets to fall. Risks arising from adverse changes in the credit quality of borrowers or general deterioration in the economic conditions under which these counterparties operate could also affect the recoverability and value of Bank's assets and therefore its financial performance.

The following techniques are in place to mitigate the credit risks:

- The bank has an approved lending policy wherein the types of credit facilities are defined as is the sanctioning authority which grants within specific financial limits;
- Every credit facility beyond a pre-determined limit is processed through the recommending committee and sanctioned by the credit sanction committee;
- Credit risk under each loan above the threshold limit is assessed both on financial and non-financial parameters;
- Concentration risk is taken into account both with respect to individual or group exposures as well as industry wide or country wide exposures;



- Most of the facilities are secured by either tangible securities or third party guarantees;
- With respect to large value facilities including under syndicated facilities, documentation is done through external solicitors;
- Periodic review and monitoring of facilities is undertaken to identify and attend to any observed weakness in any facility;
- All facilities above prescribed threshold limits are reported to the Board from time to time:
- Lending policies and limits are periodically reviewed by the Board; and
- Risk rating of individual proposals beyond cut-off limit is done as per the internal credit risk rating model.

The Bank does not have any significant credit risk exposure to any single counterparty. Any exposure to a single party or group in excess of 10% of its capital base is considered as large exposure as per regulatory guidelines and is monitored regularly. The carrying value of financial assets recorded in the financial statements represents the bank's maximum exposure to credit risk.

(b) Quantitative Disclosures

i. The total gross credit risk exposures:

(USD 000)

| Category | 31.03.2015 |
|----------------|--------------|
| Fund Based | 1,863,625.57 |
| Non Fund Based | 145,891.66 |
| Derivatives | 9,277.00 |
| Total | 2,018,795 |

ii. Exposure class wise bifurcation of exposure subject to credit risk is as below:

USD'000

| Exposure Class*** | Gross Original Exposure | *Net Exposure | **Exposure value | Risk Weighted Assets |
|--------------------------------|-------------------------------|------------------|---------------------|----------------------------|
| Fund Based: | | | | |
| Exposures to Central Govt. / | 134,181.9 | 134,181.9 | 134,181.9 | 0.00 |
| Central Banks | | | | |
| Exposures to Institutions | 50,851.8 | 413,696.7 | 413,696.7 | 275,377 |
| Exposures to Corporates | 1,029,514.4 | 580,576 | 580,576 | 582,077.4 |
| Retail Exposures | 26,679.8 | 6823.5 | 6823.5 | 4,443.9 |
| Exposures secured by mortgages | 156,603.5 | 155,637.1 | 155,637.1 | 151,271.7 |
| on Immovable Property | | | | |
| Other Items | 465,794.0 | 534,926.7 | 534,926.7 | 534,964.9 |



| Total Fund Based Exposures | 1,863,625.40 | 1,825,841.90 | 1,825,841.90 | 1,548,134.90 |
|----------------------------------|--------------|--------------|--------------|--------------|
| | | | | |
| Non Fund Based | | | | |
| Exposures To Corporates | 84,330.4 | 61,368.7 | 3,592.5 | 3,583.2 |
| Retail Exposures | 14,463.8 | 5,265.3 | 740.6 | 434.7 |
| Exposures Sec. By Mortgages On | 24,147.4 | 24,147.4 | 656.8 | 645.1 |
| Immovable Property | | | | |
| Other Items | 22,949.9 | 17,326.60 | 33,436.70 | 3,385.99 |
| Total Non-Fund Based | 145,891.50 | 108,108.00 | 38,426.60 | 8,048.99 |
| Exposures | | | | |
| | | | | |
| Counterparty Risk Exposure: | | | | |
| Derivatives | 9,278 | 9,278 | 9,278 | 1,690 |
| Total Counterparty Risk | 9,278 | 9,278 | 9,278 | 1,690 |
| Exposure | | | | |
| | | | | |
| Total Exposure subject to Credit | 2,018,795 | 1,943,228 | 1,873,547 | 1,557,874 |
| Risk | | | | |
| CVA Risk | - | - | - | 1,706 |
| Total | 2,018,795 | 1,943,228 | 1,873,547 | 1,559,580 |

^{*}after provisions, credit risk mitigation and substitution

- There is no exposure of the Bank in securitization/ re-securitization of assets.
- High risk exposure included above is against buy to sell IPs.
- Equity exposures include exposure of Bank in Capital Bonds of other Banks.

iii. Geographical bifurcation (based on country of incorporation/domicile) into major areas is as below:

USD'000

| Country of incorporation/ domicile | Gross Original Exposure | Net Exposure | Exposure value | Risk Weighted Assets |
|------------------------------------|-------------------------|-----------------|----------------|-------------------------|
| UK | 838,530.28 | 847,526.20 | 762,783.60 | 572,967.46 |
| India | 713,866.73 | 703,333.66 | 723,669.14 | 590,268.94 |
| G-10 (other than UK) | 179,125.58 | 156,978.84 | 158,858.62 | 149,615.37 |
| Singapore/ Hong Kong | 39,486.50 | 35,376.50 | 36,636.19 | 40,870.75 |
| Other OECD | 34,195.54 | 34,195.54 | 34,144.56 | 34,074.20 |
| Others | 213,590.55 | 165,817.53 | 157,454.68 | 170,077.77 |
| Total | 2,018,795.18 | 1,943,228.27 | 1,873,546.79 | 1,557,874.49 |

iv. Country wise bifurcation (as per country of risk) based on risk weighted assets is as below:

^{**}after CCF for non-fund based exposure.

^{***}exposure in other exposure classes bifurcated into retail/ corporate and institutions and clubbed with the same.



| Name of Country | 31.03.2015 Actual RWA (USD Mn) | Actual RWA as % of total |
|----------------------|--------------------------------------|--------------------------|
| UK | 572.97 | 36.78 |
| India | 590.27 | 37.89 |
| G-10 | 149.62 | 9.60 |
| Other OECD | 34.07 | 2.19 |
| Others | 170.08 | 10.92 |
| Singapore/ Hong Kong | 40.87 | 2.62 |
| NCCT | 0 | 0 |
| TOTAL | 1557.87 | 100 |

RWAs to India based exposures are 38% and to UK based exposures are 37% of total RWAs for credit risk.

v. Country wise bifurcation (as per country of risk) based on total assets is as below:

| Name of Country | Total Assets (USD Mn) | % age | Ceiling as per credit policy (in %) |
|-------------------------|-----------------------|---------|-------------------------------------|
| UK | 749.98 | 38.59% | 100% |
| India | 812.5 | 41.81% | 60% |
| G-10 | 240.28 | 12.36% | 15% |
| Other OECD | 27.64 | 1.42% | 10% |
| Others | 91.58 | 4.71% | In aggregate 20% |
| Singapore/ Hong Kong | 21.44 | 1.10% | In aggregate 15% |
| NCCT | 0 | 0.00% | 0 |
| TOTAL | 1,943.42 | 100.00% | |

vi. Industry wise distribution of total assets:

| Industry | Fund & Non Fund Based | | | | |
|------------------------------------|-----------------------|------------|-------------|--|--|
| maustry | As at 31.03.2015 | | | | |
| | Amt. O/s | % to Total | Square Of % | | |
| Banks | 422,541.99 | 22% | 472.72 | | |
| Cement | 22,257.00 | 1% | 1.31 | | |
| Chemicals and Chemical Products | 6,543.29 | 0% | 0.11 | | |
| Coal | 46,696.55 | 2% | 5.77 | | |
| Computer Software/ Services | 3,600.67 | 0% | 0.03 | | |
| Drugs & Pharmaceuticals | 28,074.32 | 1% | 2.09 | | |
| Electronics | 2,392.92 | 0% | 0.02 | | |
| Engineering other than Electronics | 4,771.58 | 0% | 0.06 | | |
| Food & Bevarages/ Food Processing | 39,855.45 | 2% | 4.21 | | |



| Gems & Jewellery | 16,885.49 | 1% | 0.75 |
|-------------------------------------|--------------|--------|--------|
| Holding Companies/ Consultancies | 72,590.97 | 4% | 13.95 |
| Hotels & Restaurants | 79,807.17 | 4% | 16.86 |
| Infrastructure - Power | 51,287.09 | 3% | 6.96 |
| Infrastructure - Roads & Ports | 60,947.42 | 3% | 9.84 |
| Infrastructure - Telecommunications | 20,115.17 | 1% | 1.07 |
| Iron & Steel | 62,370.29 | 3% | 10.30 |
| Loan Against Own Deposit | 121,503.04 | 6% | 39.09 |
| Mining | 10,994.92 | 1% | 0.32 |
| Oil & Gas | 14,302.53 | 1% | 0.54 |
| Other Industries | 21,592.70 | 1% | 1.23 |
| Other Metal & Metal Products | 13,176.14 | 1% | 0.46 |
| Petroleum | 61,723.89 | 3% | 10.09 |
| Real Estate | 272,133.65 | 14% | 196.08 |
| Residuary Other Advances | 96,142.40 | 5% | 24.47 |
| Sovereign | 215,848.66 | 11% | 123.36 |
| Textiles | 4,261.27 | 0% | 0.05 |
| Trading & Other Activities | 113,803.66 | 6% | 34.29 |
| Transport - Airways, Roads & Ports | 57,203.22 | 3% | 8.66 |
| GRAND TOTAL | 1,943,423.46 | 100.00 | 984.70 |

Highest exposure is to Banks and exposure to Banks includes loans to corporates against SBLCs of Banks, Bills negotiated under LCs of Banks, Balance in Nostro/ Bank accounts and interbank placements and investments in debt instrument of Banks.

vii. The residual contractual maturity Break down of assets/liabilities (`in 000)

| As at 31 March 2015 | Up to 1 m | 1-3 m | 3-12 m | 1-2 yr | 2-5 yr | Over 5 yrs | Undate d | Total |
|--|--------------|--------|---------|---------|---------|---------------|-------------|-----------|
| | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| Assets | | | | | | | | |
| Cash and cash equivalent | 150,042 | - | - | - | - | - | - | 150,042 |
| Investment securities - held for trading | 81,667 | • | - | • | - | - | - | 81,667 |
| Derivative financial instruments | 1,318 | 417 | 38 | - | 1,853 | - | - | 3,626 |
| Loans and advances to banks | 15,755 | 27,643 | 187,011 | 60,861 | 47,612 | - | - | 338,882 |
| Loans and advances to customers | 365,545 | 50,405 | 170,639 | 149,180 | 296,689 | 163,550 | - | 1,196,008 |
| Investment securities – available for sale | - | | 955 | - | 53,806 | 65,999 | - | 120,760 |
| Investment securities – held to maturity | - | - | - | - | 1,021 | 547 | - | 1,568 |
| Property, plant and equipment | - | - | - | - | - | - | 2,071 | 2,071 |
| Intangible assets | - | - | - | - | - | - | 136 | 136 |
| Prepayments and other receivables | 3,702 | - | 275 | - | - | - | - | 3,977 |
| Total assets | 618,029 | 78,465 | 358,918 | 210,041 | 400,981 | 230,096 | 2,207 | 1,898,737 |
| Derivative financial instruments | 601 | 10,254 | 10,065 | • | 748 | - | - | 21,668 |
| Deposits from banks | 7,565 | 1,321 | 50,882 | 25,164 | 50,328 | • | • | 135,260 |



| Deposits from | 326,865 | 129,445 | 527,007 | 222,105 | 249,521 | - | - | 1,454,943 |
|---|---------|----------|----------|----------|----------|---------|----------|-----------|
| Current tax liabilities | - | - | 2387 | - | - | - | - | 2387 |
| Subordinated liabilities | - | - | - | - | 25,000 | 40,000 | - | 65,000 |
| Deferred tax liabilities | - | - | - | - | - | - | 90 | 90 |
| Other liabilities | 1,757 | 828 | 2,412 | 2,872 | 3,393 | - | - | 11,262 |
| Share capital | - | - | - | - | - | - | 174,631 | 174,631 |
| Reserves and retained earnings | - | - | - | - | - | - | 31,745 | 31,745 |
| Fair Value reserves | - | - | - | - | • | • | 1751 | 1751 |
| Total Liabilities | 336,788 | 141,848 | 592,753 | 250,141 | 328,990 | 40,000 | 208,217 | 1,898,737 |
| Financial guarantees and letters of credit – net of deposit | 36 | - | 742 | - | • | • | - | 778 |
| Irrevocable Loan commitments | 39,353 | - | - | - | - | - | - | 39,353 |
| Total equity, liabilities and commitments | 376,177 | 141,848 | 593,495 | 250,141 | 328,990 | 40,000 | 208,217 | 1,938,868 |
| Net liquidity gap | 241,852 | (63,385) | (234,577 | (40,100) | 71,992 | 190,096 | (206,009 | (40,132) |
| Cumulative Liquidity Gap | 241,852 | 178,466 | (56,111) | (96,210) | (24,218) | 165,878 | (40,132) | (80264) |

viii. The Gross impaired advances are as below:

| | 31.03.2015 |
|-------------------------|-----------------|
| Particulars | (Amt. in \$000) |
| Gross Impaired Advances | 82530.25 |

ix. The amount of Net impaired advances is:

| | 31.03.2015 |
|-----------------------|-----------------|
| Particulars | (Amt. in \$000) |
| Net Impaired Advances | 47,982.65 |

x. Information regarding Gross Advances and Net Advances:

| | 31.03.2015 |
|----------------|-----------------|
| Category | (Amt. in \$000) |
| Gross Advances | 1,554,502.60 |
| Net Advances | 1,519,545.63 |

xi. The Impaired Ratios are as under:

| Impaired Ratios | 31.03.2015 |
|--|------------|
| % of Gross impaired advances to Gross Advances | 5.31% |
| % of Net impaired advances to Net Advances | 3.16% |



xii. The movement of Gross Impaired Advances is as under:

| | 31.03.2015 |
|--|-----------------|
| Movement of Gross Impaired Advances | (Amt. in \$000) |
| i) Opening Balance at the beginning of the year | 66,792.82 |
| ii) Addition during the period | 43,499.43 |
| iii) Reduction during the period | -21,770 |
| iv) Other movements / exchange fluctuations | -5,992 |
| v) Closing Balance as at the end of the period (i + ii - iii+iv) | 82,530.25 |

xiii. The movement of provision for Impaired Advances is as under:

| | 31.03.2015 |
|---|-----------------|
| Movement of provision for Impaired Advances | (Amt. in \$000) |
| i) Opening Balance at the beginning of the period | 29,754.86 |
| ii) Provisions made during the period | 30,943.91 |
| iii) Write-off made during the period | -22,099.45 |
| iv) Write –back of excess provisions made during the period | -3,229.05 |
| v) Other movements / Exchange Fluctuations | -822.67 |
| vi) Closing Balance as at the end of the period (i + ii - iii-iv + v) | 34,547.60 |

xiv. Forborne Accounts / Re-Negotiated Loans:

| | Balance o/s | Impairment Provision |
|--|--------------------|-------------------------|
| | (Amt. in \$000) | (Amt. in \$000) |
| i) Opening Balance at the beginning of the | 25,518.24 | 1,489.89 |
| year | | |
| ii) Addition during the period | | |
| iii) Reduction during the period | -12,607.24 | -290.30 |
| iv) Other movements / exchange fluctuations | -1,161.18 | -243.27 |
| v) Closing Balance as at the end of the period (i + ii - iii+iv) | 11,749.81 | 956.32 |

xv. Geographical bifurcation of impaired advances is as below:

| Country of incorporation | Amount of impaired advances | Provision Held |
|--------------------------|-----------------------------|-----------------|
| | (Amt. in \$000) | (Amt. in \$000) |
| UK | 6,480.01 | 2,656.38 |
| India | 54,779.46 | 23,836.22 |
| Other G-10 | 10,746.66 | 6,000 |
| Others | 10,524.12 | 2,055 |
| Total | 82,530.25 | 34,547.60 |



xvi. Counterparty type bifurcation of impaired advances is as below:

| Counterparty Type | Amount of impaired advances | Provision Held |
|-------------------|-----------------------------|-----------------|
| | (Amt. in \$000) | (Amt. in \$000) |
| Corporates | 81,582.74 | 34,232.39 |
| Retail | 947.51 | 315.21 |
| Total | 82,530.25 | 34,547.60 |

xvii. The amount of impaired investment is:

| | 31.03.2015 |
|-------------------------------|-----------------|
| Particulars | (Amt. in \$000) |
| Amount of impaired investment | 2,827.004 |

xviii. The amount of provisions held for impaired investment is:

| | 31.03.2015 |
|--|-----------------|
| Particulars | (Amt. in \$000) |
| Amount of provision held for impaired investment | 2,280.06 |

xix. The movement of provisions for impaired investment is:

| | 31.03.2015 |
|--|------------|
| Movement of provisions for depreciation on impaired | (Amt. in |
| investments | \$000) |
| i) Opening balance at the beginning of the year | 2,280.06 |
| ii) Provisions made during the period | - |
| iii) Write-off made during the period | - |
| iv) Write-back of excess provisions made during the period | - |
| v) Closing balance as at the end of the period | 2,280.06 |
| (i + ii –iii-iv) | |

xx. Total Exposure at default is as below:

| Sub Class | Advances | Specific Provision |
|--|------------|--------------------|
| | \$000 | \$000 |
| Impaired | 82,530.25 | 34,547.60 |
| Past Due but non Impaired – Fund Based | 62,521.26 | - |
| Past Due but non Impaired – Non Fund Based | 206.25 | - |
| Total | 145,257.77 | 34,547.60 |



xxi. Geographical distribution (based on country of incorporation) of Exposure at default is as below:

| Country of Incorporation | Advances | Specific Provision | Of which, Specific Provision made in 2014-15 |
|--------------------------|------------|-----------------------|---|
| | \$000 | \$000 | |
| UK | 31,959.95 | 2,656.38 | 236.58 |
| India | 74,344.69 | 23,836.22 | 16,183.05 |
| G-10 (other than UK) | 13,434.21 | 6,000.00 | 6000.00 |
| Hongkong and | 10,524.12 | 2055.00 | 2055.00 |
| Singapore | | | |
| Others | 14,994.79 | 0 | 0 |
| Total | 145,257.77 | 34,547.60 | 24,474.63 |

xxii. Counterparty wise distribution of exposure at default is as below:

| Counterparty Type | Advances | Specific Provision | Of which, Specific Provision made in 2014-15 |
|----------------------|------------|-----------------------|--|
| | \$000 | \$000 | |
| Corporates | 140,720.85 | 34,232.38 | 24,238.05 |
| Retail | 100.01 | 81.66 | 3.02 |
| Institutions | 4436.90 | 233.56 | 233.56 |
| Total | 145,257.77 | 34,547.60 | 24,474.63 |

4. Credit Risk: Disclosures for Portfolios Subject to the Standardized Approach

Qualitative disclosures

- (a) For portfolios under the standardized approach:
 - Names of credit rating agencies used, plus reasons for any changes FITCH, MOODY'S and Standard and Poor. No change since last year.
 - Types of exposure for which each agency is used:
 - 1. Specific product rating if available.
 - 2. General Long Term/ Short Term rating for long term /short term exposure respectively if no specific product rating.
 - Association of the external rating with the credit quality step:

Credit quality assessment scale as prescribed in supervisory statement SS10/13 by PRA is being followed. Further guidelines by PRA/ EBA as and when issued/ revised, will continue to be followed.

 A description of the process used to transfer public issue ratings onto comparable assets in the banking book:



Rating is generally used for an exposure in case rating for that specific type of exposure is available. Otherwise, general long term/ short term rating as per the exposure is used. Deposits and short term interbank placements with Banks are treated as short term deposits and for them short term deposit rating is used. For investments, issue rating for the particular ISIN is used.

Internal Ratings:

All exposures which are not rated by external approved rating agencies are treated as unrated, even though they may be rated internally for credit decision.

Quantitative Disclosures

(b) For exposure amounts after risk mitigation subject to the standardized approach, amount of a bank's outstanding (rated and unrated) in the following three major risk buckets as well as those that are deducted are as under:

| | 31.03.2015 |
|--|-----------------|
| Particulars | (Amt. in \$000) |
| i) Below 100% risk weight exposure outstanding | 372,165.56 |
| ii) 100% risk weight exposure outstanding | 1,350,159.47 |
| iii) More than 100% risk weight exposure outstanding | 258,686.71 |
| iv) Deducted | 37,783.45 |
| Total | 2,018,795 |

5. Credit Risk Mitigation: Disclosures for Standardized Approaches

Qualitative Disclosures

- a) Policies and processes for, and an indication of the extent to which the bank makes use of, on- and off-balance sheet netting;
 - Policies and processes for collateral valuation and management
 - Deposits with us and deposits with parent are the only collateral treated for risk mitigation. Balance in the deposit held under lien is treated as its valuation. Deposits either with ourselves or with parent are held under lien. For deposits with parent, equivalent exposure is treated to be on parent.
 - Besides, there is netting agreement with the parent, whereby exposure on them is netted by the amount of their exposure on us, and risk weight is applied only on the balance amount if any.
 - A description of the main types of collateral taken by the bank



Deposits with ourselves and deposits with parent are the only collateral treated for risk mitigation.

• the main types of guarantor counterparty and their credit worthiness

Guarantees/ Stand-by letters of credit by Banks only are treated as guarantee. No private party's guarantee is recognized for the purpose of risk mitigation. For guarantee/ SBLC by banks, exposure is shifted to that Bank.

information about (market or credit) risk concentrations within the mitigation taken

Except deposits (with us or with parent), SBLCs mostly of Indian Banks are the only risk concentrations within the mitigation taken.

Quantitative Disclosures

| | 31.03.2015 |
|---|-----------------|
| | (Amt. in \$000) |
| b) For credit risk portfolio, the total exposure (after, where applicable, on or off balance sheet netting) that is covered by eligible financial collateral after the application of haircuts. | 129,683* |
| c) For credit risk portfolio, the total exposure (after, where applicable, on or off balance sheet netting) that is covered by guarantees/credit derivatives (substitution) | 381,761** |

^{*}The exposure covered by at our parent does not include as these are subject to netting arrangement.

6. Securitization Exposures: Disclosure for Standardized Approach

There is no securitization exposure of the Bank

7. Market Risk in Trading Book

Qualitative disclosures

(a) The general qualitative disclosure requirement for market risk including the portfolios covered by the standardized approach.

^{**}by way of substitution. Exposure shifted to the substituting mitigates and risk weight applied as applicable to the substitutes. Substitution effect is used by the Bank only where exposure is granted against LCs/SBLCs/guarantees of Banks.



HFT securities are held in trading book. Securities presently held in HFT category are only US treasury securities. No other type of security is held in trading book. Portfolio is marked to market. Interest rate risk is arrived at by Simplified maturity method.

Quantitative disclosures

(b) The capital requirements for market risk are as under:

(`in 000)

| Risk Category | Risk Weighted Assets | Capital Requirement @ 8% under CRR |
|------------------------------------|-------------------------|---------------------------------------|
| i) Interest Rate Risk | 93,648.20 | 7,491.81 |
| ii) Equity Risk | - | - |
| iii) Foreign Exchange Risk | 29,366.06 | 2,349.28 |
| (including Gold) | | |
| iv)Total capital charge for market | 123,014.26 | 9,841.09 |
| risks under Standardized | | |
| duration approach (i+ii+iii) | | |

8. Operational Risk

Operational risk is calculated by Basic Indicator Approach method.

9. Interest Rate Risk in the Banking Book (IRRBB)

Qualitative Disclosures

a) Key assumptions, including assumptions regarding loan prepayments and behavior of non-maturity deposits, and frequency of IRRBB measurement.

A two percent either way shift is considered for arriving at interest rate risk in the banking book. Assets and liabilities on floating rate of interest are placed as per next interest rate reset date. Those with fixed rate of interest are placed as per contractual maturity date. Assets/ liabilities not sensitive to rate of interest are treated as of non-sensitive for the purpose of calculation. Non-performing assets are also treated as non-sensitive. Non maturity deposits are placed in first bucket. IRRBB is measured on quarterly basis. The risk calculated on this account is treated as pillar II risk and capital is provided accordingly.

Quantitative Disclosures:

(b) The tools used is Earning Approach – (Interest rate sensitivity Statement- Net Gaps)

The impact of change in rate of interest on the economic value of assets and liabilities including off balance sheet items is studied under this approach. Position as of Interest Rate Gaps as on 31.03.2015 is as below:



| | | Amount in \$000 | | | | | | | | | |
|------------------------|---------------|-----------------|-----------|-----------------|--------------------|--|--|--|--|--|--|
| | Gap | Other Products | Net Gap | Total Assets | Impact of Int. | | | | | | |
| Maturity Period | (RSA- RSL) | (Intt. Rate | (1+2) | (in 000) | Variation of 2% | | | | | | |
| | (`in 000) | Swaps) | (`in 000) | | 01 2 70 | | | | | | |
| Up to 3 months | 868,724 | -75,035 | 793,689 | 1,418,010 | 1,669 | | | | | | |
| >3 to 6 months | -61,336 | -112,501 | -173,837 | 220,188 | -1,639 | | | | | | |
| >6 to 12 months | -382,811 | 0 | -382,811 | 84,714 | -3,383 | | | | | | |
| >1 to 3 yrs. | -216,319 | 74,475 | -141,844 | 109,669 | -4,313 | | | | | | |
| >3 yrs | -40,104 | 113,062 | 72,958 | 128,149 | 11,031 | | | | | | |
| Non Sensitive Category | -168,155 | 0 | -168,155 | 58,065 | 3,365 | | | | | | |

RSA: Rate Sensitive Assets, RSL: Rate Sensitive Liabilities

The impact of interest variation by 2% is calculated and treated as a Pillar II requirement of the Capital. Most of our Liabilities are at Fixed Rate of Interest and any change in interest is not applicable to the Liabilities contracted in past. Large number of our loans and advances are although at Floating Rate of Interest, the only Floating component is LIBOR or BoE rate, and a fixed spread over that rate is charged to the customers. In real sense, the variation that the Bank can experience is only on account of variation in LIBOR / BoE Rate.

As a prudential measure a limit has been fixed for net duration gap of the assets and liabilities and the same is monitored at regular intervals.

10. General Disclosure for Exposures Related to Counterparty Credit Risk

Qualitative Disclosures

(a) The general qualitative disclosure requirement with respect to derivatives and CCR: methodology used to assign economic capital and credit limits for counterparty credit exposures:

We have forex swaps and interest rate swaps as derivatives in our books. No derivative is entered for clients. Forex swaps are entered to cover own positions. Similarly, interest rate swaps are also entered so as to minimize own interest rate risk in banking book. Counterparty Credit risk is provided on exposure value of forex swaps and interest rate swap, arrived at by adding positive mark to market value with potential future exposure at prescribed rates as per maturity of the contract. Besides, interest rate risk is also provided for interest rate swaps under simplified maturity method. Further, Credit Valuation adjustment (CVA) on derivatives is being calculated based on standardized approach.

Counterparty exposure for security financing transaction is arrived at by netting the amount of securities lent from the secured financing obtained. The present exposure is nil.



Policies for securing collateral and establishing credit reserves:

Not applicable

Policies with respect to wrong-way risk exposures:

The Bank mitigates the credit risk of derivatives by entering into International Swaps and Derivative Association (ISDA) master netting agreements. Under these agreements, when a credit event such as a default occurs, all outstanding transactions under the agreement are terminated, the terminal value is assessed and only a single net amount is due or payable in settlement of all transactions. The Bank's sale and repurchase transactions are also covered by master agreements with netting terms similar to ISDA master netting agreements. The ISDA and similar master netting agreements create for the parties to the agreement a right to the set-off of recognized amounts that is enforceable only following an event of default, insolvency or bankruptcy of the Bank or the counterparties or following other predetermined events.

Discussion of the impact of the amount of collateral the bank would have to provide given a credit rating downgrade.

Not applicable

Quantitative Disclosures

(b) Gross positive fair value of contracts, netting benefits, netted current credit exposure, collateral held and net derivatives credit exposure.

| | | Amount in \$000 | | | |
|-------------------|------|-------------------------|------------------|----------------|--|
| | | Positive Mark to Market | Potential Future | Total Exposure | |
| | | Value | Exposure | | |
| Forex Swaps | | 412.27 | 6,074.21 | 6,486.48 | |
| Interest Swaps | Rate | 1,853.81 | 937.68 | 2,791.49 | |
| Total | | 2,266.08 | 7,011.89 | 9,277.97 | |

An amount of \$2.61 million has been given to one counterparty as cash margin against currency swaps entered with them.

The Bank has no borrowings against the REPO transaction as on 31.03.2015.

Credit Valuation Adjustment (CVA) risk on counterparty risk is \$136.52 thousand.

(c) Credit derivative transactions that create exposure to CCR: Nil



(d) Hedging Policy:

Bank does not deal into derivatives for customers. Derivatives are used for hedging own positions. Currency swap and interest rate swap are the major derivatives used by the Bank. In order to hedge interest rate risk in banking book, bank has entered into interest rate swaps for USD 187.54 mn. Similarly Bank has entered into currency swaps to mitigate forex risk, while managing its funds mis-match in different currencies.

11. Summary Information on Terms and Conditions of the main features of capital resources is as below (Amount '000):

| | Disclosure template for main features of regulatory capital instruments | Equity Share Capital | Perpetual Tier II Capital Bonds | Dated Tier Capital II Bonds | Dated Tier Capital II Bonds | Dated Tier Capital II Bonds | |
|----|---|--------------------------------|--|---|---|---|--|
| 1 | Issuer | PNBIL | PNBIL | PNBIL | PNBIL | PNBIL | |
| 2 | Unique identifier (e.g. CUSIP, ISIN or Bloomberg identifier for private placement) | Non Demat | Non Demat | Non Demat Non Demat | | Non Demat | |
| 3 | Governing law(s) of the instrument Regulatory treatment | Channel Island Stock Market | Channel Island Stock Market | Channel Island Stock Market | Channel Island Stock Market | Channel Island Stock Market | |
| | ŭ , | | | | | | |
| 4 | Transitional CRR rules | Available to full extent | Will have to be converted into additional tier I | Available to the extent of 100% of Tier I in year I, 75% in year II, 50% in year III. | Available to the extent of 100% of Tier I in year I, 75% in year II, 50% in year III. | Available to the extent of 100% of Tier I in year I, 75% in year II, 50% in year III. | |
| 5 | Post-transitional CRR rules | Available to full extent | Will have to be converted into additional tier I. Otherwise shall account for tier II. | Available to the extent of 33.33% of Tier I | Available to the extent of 33.33% of Tier I | Available to the extent of 33.33% of Tier I | |
| 6 | Eligible at solo/group/ group & solo | Solo | Solo | Solo | Solo | Solo | |
| 7 | Instrument type | Ordinary shares | Subordinated perpetual debt | Subordinated dated debt | Subordinated dated debt | Subordinated dated debt | |
| 8 | Amount recognized in regulatory capital (USD in thousand) | 149,631 | 25,000 | 50,000 | 5,000 | 10,000 | |
| 9 | Par value of instrument | 149,631 | 25,000 | 50,000 | 5,000 | 10,000 | |
| 10 | Accounting classification | Equity share capital | Semi equity | Subordinated debt | Subordinated debt | Subordinated debt | |
| 11 | Original date of issuance (amount on each issue date given in brackets in USD thousand) | Issued on various dates | 31.03.2011 | 31.03.2009 (25,000), 31.01.2012 (12,500), 04.10.2012 (12,500) | 23.12.2013 | 19/08/2014 | |
| 12 | Perpetual or dated | Perpetual | Perpetual | Dated | Dated | Dated | |
| 13 | Original maturity date | Undated | Undated | 10 Years | 15 Years | 10 Years | |
| 14 | Issuer call subject to prior | NA | 10 Years | 5 Years | 10 Years | NA | |



Punjab National Bank (I) Ltd. Pillar III Disclosures-Basel III 31st March 2015

| | supervisory approval | | | | | |
|----|---|------------------------|-------------------------------------|--|-------------------------------------|---|
| 15 | Optional call date | NA | 31.03.2021 | 31.03.2014, 31.01.2017, 04.10.2017 | 23.12.2023 | NA |
| | Contingent Call Dates | NA | Nil | Nil | Nil | Nil |
| | Redemption Amount | NA | 25,000 | 50,000 | 5,000 | 10,000 |
| 16 | Subsequent call dates, if applicable | NA | Nil | Nil | Nil | Nil |
| | Coupons / dividends | | | | | |
| 17 | Fixed or floating dividend/coupon | Floating | Floating | Floating | Floating | Floating |
| 18 | Coupon rate and any related index | Nil | 6M LIBOR + 400 bps | 6M LIBOR + 400 bps | 6M LIBOR + 450 bps | 6M LIBOR + 450 bps |
| 19 | Existence of a dividend stopper | Nil | Nil | Nil | Nil | Nil |
| 20 | Fully discretionary, partially discretionary or mandatory | Fully Discretionary | Fully Discretionary | Mandatory | Mandatory | Mandatory |
| 21 | Existence of step up or other incentive to redeem | No | No | No | No | No |
| 22 | Noncumulative or cumulative | Non-cumulative | Non-Cumulative | Cumulative | Cumulative | Cumulative |
| 23 | Convertible or non- convertible | NA | Non-Convertible | Non- Convertible | Non- Convertible | Non- Convertible |
| 24 | If convertible, conversion trigger(s) | NA | NA | NA | NA | NA |
| 25 | If convertible, fully or partially | NA | NA | NA | NA | NA |
| 26 | If convertible, conversion rate | NA | NA | NA | NA | NA |
| 27 | If convertible, mandatory or optional conversion | NA | NA | NA | NA | NA |
| 28 | If convertible, specify instrument type convertible into | NA | NA | NA | NA | NA |
| 29 | If convertible, specify issuer of instrument it converts into | NA | NA | NA | NA | NA |
| 30 | Write-down feature | NA | Nil | Nil | Nil | Nil |
| 31 | If write-down, write-down trigger(s) | NA | NA | NA | NA | NA |
| 32 | If write-down, full or partial | NA | NA | NA | NA | NA |
| 33 | If write-down, permanent or temporary | NA | NA | NA | NA | NA |
| 34 | If temporary write-down, description of write-up mechanism | NA | NA | NA | NA | NA |
| 35 | Position in subordination hierarchy in liquidation (specify instrument type immediately senior to instrument) | First | Subordinated to all other creditors | Subordinated to all other Creditors | Subordinated to all other Creditors | Subordinated to all other Creditors |
| 36 | Non-compliant transitioned features | Nil | Nil | Nil | Nil | Nil |
| 37 | If yes, specify non-compliant features | Nil | As above | As above | As above | As above |
| 38 | Other information | Nil | There is no convertibility/ write | To be amortized in | To be amortized in | To be amortized in |



Punjab National Bank (I) Ltd. Pillar III Disclosures-Basel III 31st March 2015

| | off inco | rporated | d, as | the | last | five | the | last | five | the | last | five |
|--|----------|----------|--------|-------|------|------|-------|------|------|-------|------|------|
| | such tr | eated as | s tier | years | S. | | years | 3. | | years | s. | |
| | II. Bein | g perpe | etual, | | | | | | | | | |
| | not | to | be | | | | | | | | | |
| | amortiz | ed. | | | | | | | | | | |

None of the capital instruments, except the equity share capital, issued by the Bank are included in tier I. For all the tier II capital instruments issued by the Bank, there is no incentive to redeem in any of the instruments.

12. Remuneration Policy:

The Bank has two pay groups of employees in UK – those on secondment to the Bank from the Parent Bank and those who are locally recruited. The employees on secondment are governed by the salary structure approved by the standing committee set up by Government of India for determining salary and other service conditions of officers of public sector banks posted abroad; as well as by the Board of Directors of the Parent Bank. Their salary, perquisites and allowances are fixed accordingly and include certain fixed net of tax basic pay, payment of tax and NI and reimbursement of furnished accommodation, utility bills, telephone, newspaper and medical expenses. Salary to the locally recruited staff is as per Board approved Human Resource (HR) Policy. HR policy of the Bank is approved by the Board on recommendation of the audit and compliance committee of the Board. Two of the key staff members (ED and MLRO), out of local staff, are on special contract on negotiated pay. Two independent Non-Executive Directors are paid fixed salary and allowances per annum.

Bank has its independent back office in India. At the Back Office, there are two group of employees. Senior officers are on deputation from the Parent Bank, and are paid salary as per the salary structure of nationalized banks in India. In addition, each of them is paid a deputation allowance. Junior staff is on contract from an employee management agency, and are treated as employees of the contractor.

Highest amount of salary paid to a single employee in the year 2014-15 was USD 223 thousand. None of the employee of the Bank falls in the category of high earners. There is no separate remuneration committee of the Bank. No external consultant has been engaged for the purpose. No bonus, overtime or incentive is paid by the Bank to its employees. There is no link between pay and performance. There is no deferral policy. There is no variable pay. All employees are paid annual increments as per their scale of pay. The annual increase of ED and MLRO is decided by the Board.



Aggregate quantitative information on the expenditure on staff during the year 2014-15 was as below:

| | \$000 |
|---|----------|
| Staff in UK | |
| India based officers (IBOs) and secondment from Parent | 3540.22 |
| Local Staff including ED and MLRO | 2,733.46 |
| Medical Insurance of UK staff (IBOs as well as Local) | 94.59 |
| Canteen/ other common expenses | 110.37 |
| Total expenditure on UK staff | 6478.64 |
| Expenditure on India staff | 126.80 |
| Total Staff Expenses | 6605.45 |
| Out of above: | |
| Remuneration to staff whose actions have a material impact on risk profile of the | 556.72 |
| Bank (MD, ED and two NEDs) | |

The entire remuneration, as above, is fixed, and there is no variable remuneration. No sign-on or severance payment was paid to any employee/ director.